DAVID E. MCMAHON

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PROFESSIONAL SUMMARY

A strong writer, storyteller and conceptualizer who is as energized creating results-oriented advertising as he is presenting and selling his ideas. Equally invigorated by mentoring, supervising and inspiring other writers and designers. Check out my work at <u>www.davidemcmahon.com</u>

EXPERIENCE

2023 TO PRESENT

INDEPENDENT CONTRACTOR

Assisting various consumer and B2B clients with a wide range of copywriting needs, including training and technical manuals, medical case documentation and branding/website development.

2020 TO 2023 ADVERTISING COPYWRITING MANAGER 2011 TO 2020 SENIOR COPYWRITER

The Hamilton Collection, Jacksonville, FL

Creative team lead responsible for concepting, developing and A/B testing over 400 customer retention and acquisition promotions annually, including licensed programs for Disney, Precious Moments, Thomas Kinkade, NFL, MLB, and NASCAR.

2007 TO 2011 CREATIVE DIRECTOR

Media Logic, Inc., Albany, NY

Drove team of writers and designers in the development of B2C and B2B marketing vehicles that delivered powerful results for a roster of financial clients, including Visa, Bank of America, Chase, and Capital One.

2005 TO 2007

SENIOR COPYWRITER

O2 Ideas, Inc., Birmingham, AL

Provided direct response copy direction for a team of four writers from initial concept stages through final print and/or web production for the company's largest client, Verizon Wireless.

2001 TO 2005 COPYWRITER

Scholastic, Inc., Danbury, CT

Concepted and wrote direct mail packages for prominent publisher of children's book clubs and other continuity programs with clients as established as Disney, Warner Brothers and Nickelodeon.

EDUCATION

BA, JOURNALISM & ENGLISH, St. Bonaventure University **DIRECT MARKETING CERTIFICATE,** Western Connecticut State University